

Companies are embracing new business processes and technologies to transform customer experiences and operations.

DIGITAL TRANSFORMATION TAKING HOLD

70% OF COMPANIES ARE DEFINING STRATEGIES FOR DIGITAL TRANSFORMATION¹

TOP DRIVERS FOR DIGITAL TRANSFORMATION

Improve customer engagement

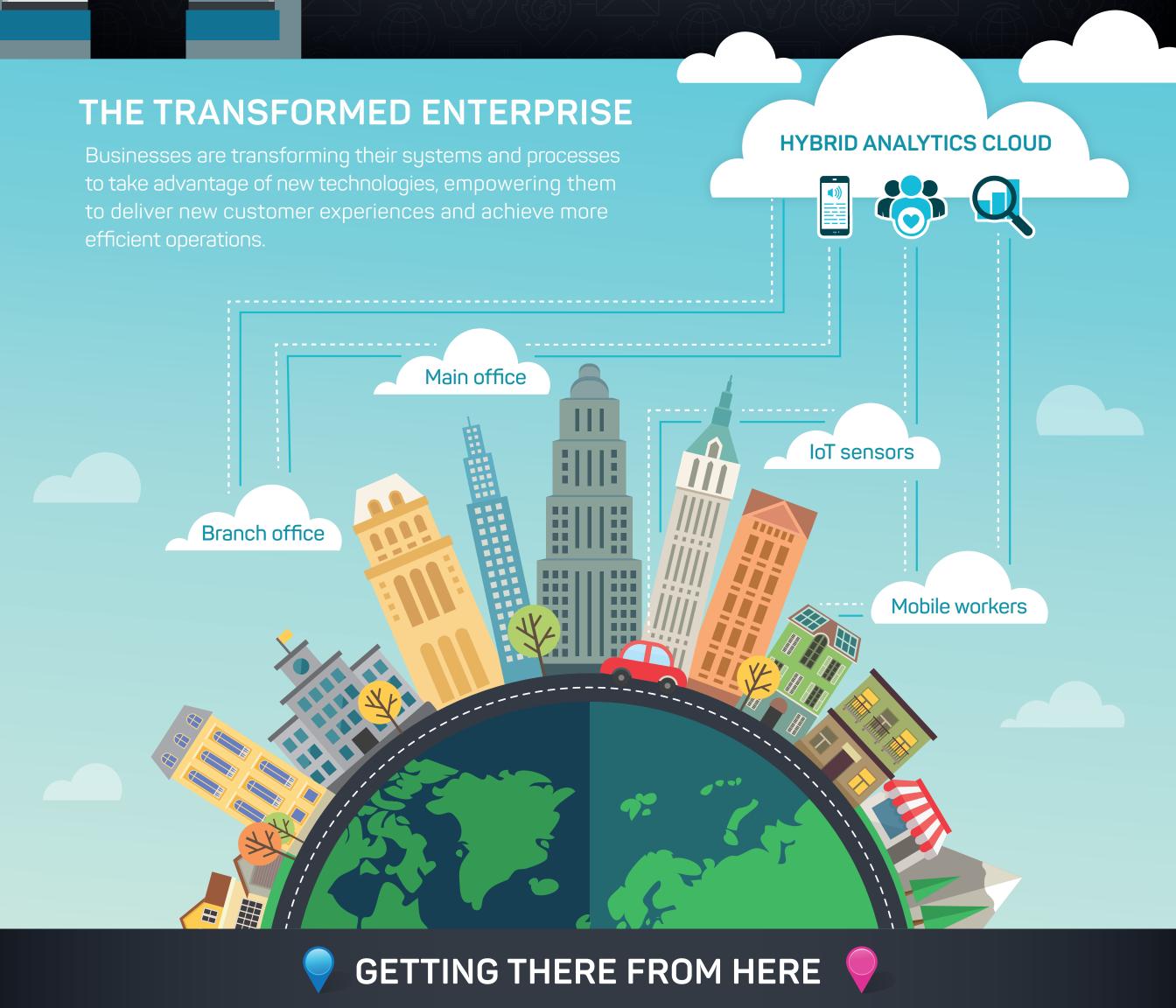
Modernize systems and reduce cost Improve business visibility and grow revenue ¹

TECHNOLOGIES DRIVING DIGITAL TRANSFORMATION



of companies are increasing their **cloud investments**

75% are increasing their big data analytics investments ¹









52%

of companies use cloud and hybrid solutions for analytics ³

78% of adopters say big data analytics is more than worth the effort ³

BENEFITS AT EACH STAGE OF DIGITAL TRANSFORMATION



SHARE DATA



71% of business leaders say they don't get data fast enough to make timely decisions ⁴

In companies where IT and business departments align:

80% greater growth in revenue from established product lines

90% greater growth in revenue from new product lines ⁵

INTERMEDIATE

EMBRACE CLOUD



By 2020, **67%** of all enterprise IT infrastructure and software budgets will be spent on cloud ⁶

Time-to-insight for existing projects and for new data sources will accelerate ⁴

ADVANCED

EMPOWER WORKERS

4

70% of business leaders say digital transformation improves customer satisfaction and engagement ⁷

In order to achieve digital transformation, companies need foundational technologies such as **advanced voice** and **data services**, **cloud versatility**, and **rapid analytics**. With these in place, organizations enjoy immediate operational benefits and set the stage for true transformation.

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Sources

[1] Constellation Research, "2017 Digital Transformation Study," 2017
 [2] IDC, "2016 Data & Analytics Research," 2016
 [3] CBS Interactive, "Cloud Priorities North America," 2017
 [4] ClearStory Data, "Data to Decisions. What's the Hold Up?," 2017

[5] IDC, "Key Behaviors to Drive IT Transformation," 2017
[6] IDC, "Worldwide IT Industry 2017 Predictions," 2016
[7] SAP, ""4 Ways Leaders Set Themselves Apart," 2017

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