

Gaining Velocity for Digital Transformation

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EXECUTIVE SUMMARY

DX mission is clear, but buy-in varies

IT teams are driving digital transformation strategy, but a third of organizations are stuck in legacy network land. They're increasingly opting to partner with managed service providers to bring their networks up to speed and accelerate their transformation journey.

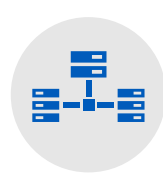
Transformation Rankings



33%

Legacy:

Have not committed to digital transformation. Have limited network access capabilities and WAN technologies.



31%

Aspirational:

Want to take advantage of more DX opportunities. Need to add networking capabilities and invest in networking technologies to include SD-WAN.



35%

Opportunists and disruptors:

Are committed to digital transformation. Have invested in SD-WAN, cloud, and hybrid networking. Use business goals to drive networking strategy.

Digital Drivers: IT Leads



DX Progress Report

67%

On time and on or under budget



BARRIERS TO PROGRESS



75%

Lack of in-house skills



75%

Misalignment between IT and business goals



59%

Budget



53%

Legacy infrastructure



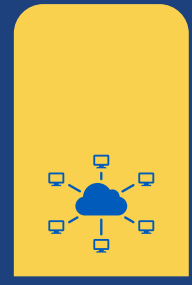
39%

Lack of organizational buy-in

Transformation Prescription Connectivity and Flexibility Rule:

Flexibility 29% first priority; Connectivity 27% first priority

67%



Flexible network infrastructure

67%



High-speed connectivity

67%



Cloud adoption

63%



Managed services

37%



Unified communication and collaboration (UCC) tools

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